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Your product has been great for my patients and my practice. Since I've had the HydroMassage [AquaMED], never have I had a patient say a bad thing about it. I use the HydroMassage [AquaMED] mainly for relaxing my patients. I find that it gets their circulation going and helps to heat and relax the muscles before an adjustment. The HydroMassage [AquaMED] truly improves my patients' overall experience.

My current patients talk very highly about the therapeutic benefits of the HydroMassage [AquaMED] to others and I've noticed a definite increase in new patient referrals directly from the bed. Even patients from other chiropractic offices come to my practice just to use the bed and eventually become my patients instead!

The HydroMassage [AquaMED] brings in a secondary income stream to my practice. I run a prominently cash practice; the only exception being auto accident patients. Of the insurance patients I see, I've found that about 95% of insurance companies reimburse for HydroMassage [AquaMED] treatments. Typically, 10-15 cash-paying patients use the HydroMassage [AquaMED] bed per day. I charge \$20 for a 15 minute treatment and I've found that my patients have no problem paying this amount. In fact, they look forward to their time on the HydroMassage [AquaMED]. The HydroMassage [AquaMED] has been a definite improvement to my bottom line; generating almost \$60,000 in extra revenue per year for my practice!

The HydroMassage [AquaMED] has been a great marketing tool for my practice. I send out a newsletter to patients who haven't been in for about 6 weeks and offer them a free treatment on the HydroMassage [AquaMED]. This gives them an incentive to come back in and continue their treatment.

"I wish I could have one of these at my house". I hear this from my patients all the time. No one ever says that about any therapy. That makes the HydroMassage [AquaMED] a very unique modality!

Thank you, HydroMassage [AquaMED]!



Dr. Jack Lynady