



March 18th 2009,

Going into this, I was nervous because of the economy, and I was worried that my members might not be in the mood to add something new to their membership. Plus, Amarillo is an ultra conservative community, and increasing non dues revenue has always been a big challenge for me over the last 28 years. So, even though I didn't have high hopes, HydroMassage guaranteed me that the bed would work, and within the first two days we had enough members signed up to make the payment on the bed.

Now, after two months, I have more than 100 people signed up for \$9.99 packages, which means I'm making more than \$1,000 in non dues revenue each month.

I admit that I had my doubts, but HydroMassage has been a no-brainer for me. It's one of the few things that I've tried that has been immediately successful.

Tony Rae
Owner, Golds Gym Amarillo