



120 N. Front St. • Mounds, IL 62964
PH 618•745•6300 • 1-877-745•6300
FX 618•745•6363 • Cell 618•559•0338

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Dear HydroMassage [AquaMED],

I wanted to tell you of the success that HydroMassage [AquaMED] has brought to my rehabilitation center.

First off, when I was considering buying a dry hydrotherapy bed, I knew that I wanted people to come off of it and say “Wow! I want to take that thing home”! That is exactly what I got with the HydroMassage [AquaMED].

Any clinician knows that patient compliance can be tough; some people are just not motivated to continue their therapy. However, I’ve noticed an increase in compliance when patients use the HydroMassage [AquaMED] at the end of their therapy. I’m getting 10 visits per week that would not have shown up if it weren’t for the HydroMassage [AquaMED]. Patients who were maybe coming once a week for therapy are now coming three times per week!

Once patients are finished with their therapy there is really no reason for them to return to my center. However, I offer them discounts on the HydroMassage [AquaMED] at the end of their therapy schedule which allows me to turn an insurance customer into a cash customer. It really gives me an edge on the competition. I charge \$15 for the first 15 minutes and \$5 for an extra 15 minutes. The increase in revenue has been fantastic! I truly don’t believe there is another piece of equipment that can provide the increase in patient compliance, the increase in referrals and the cash flow possibilities like the HydroMassage [AquaMED]. There is no doubt that this bed will pay for itself in less than 12 months. I don’t believe that there is a setting in the country that the HydroMassage [AquaMED] could not bring an increase in revenue.

Every patient we have tends to find their way to the HydroMassage [AquaMED]. It is such a “feel good” therapy, even people who don’t need to use it can. I put patients on the bed for neck and back pain. I even flip some patients on their front to help with quadriceps strains. I also use the HydroMassage [AquaMED] to treat the extremities; I have a patient with elbow tendonitis who kneels by the side of the bed and lets the jets massage her elbow. The HydroMassage [AquaMED] is the ideal adjunct to therapy.

Thank you for this wonderful addition to my center!

Gordon Holden, PT
Cairo Rehabilitation Center